

SUPPLIER PROFILE - Appendix 8.1.

<u>Company Information</u>					Date Received:			
Company Name :					Date Required:			
Specific Location Name:					Date Returned:			
Manufacturing site Address:					No. of Manufacturing sites:			
Postal Code:		City:			No. of Years in business:			
E mail address:					<u>No. of Employees</u>			
Registration number (VAT):					Total:		Empl.	
Sales Last Year (in US\$):	Group:		Site:		Process/Tooling Engineering:		Empl.	
Forecasted Sales this Year (US\$):	Group:		Site:		Design/Product Engineering:		Empl.	
<u>Certified Minority Business?:</u>					In Production:		Empl.	
<u>Organizational Charts:</u>		*Attach Corporate*			Quality		Empl.	
<u>Current ownership:</u>		Public		Private	<u>Business Distribution:</u>	%	Automotive	
<u>Main Types of Products Manufactured</u>								

	<u>Type of Product</u>	<u>% of Turnover</u>	<u>Customer Type (Automotive, Electronics, ...)</u>

Major customers:

	<u>Customer Name</u>	<u>% of Business</u>	<u>Customer Business</u>

Company Contact Persons: (Please attach copy of the company organogram and indicate 24h Emergency contact with *)

		<u>Name</u>	<u>Function</u>	<u>Tel. No.</u>	<u>Fax No.</u>
	Managing Director				
	Customer contact				
	Product Engineering				

	Quality				
	Plant Manager				
	Production Manager				

Financial Information:

Please attach a trend chart for previous five years growth in sales and profit

Dun & Bradstreet number:

	<u>Current Yr.</u>	<u>Previous Yr.></u>	<u>2nd Previous Yr.</u>		Please list last four years of sales and next year's forecast.			
Current Ratio:					YEAR	Total \$	Tenneco \$	% Tenneco
Quick Ratio:					Current Year			
Debt to Net Worth:					Prior Year			
Gross Profit Margin:					2nd Prior Year			
Return On Assets:					3rd Prior Year			
Earnings Before Int. / Tax:								

Quality / Manufacturing Information

<u>Certification Status</u>			(Please attach copies of your certificates)			* : indicate which option		
	Yes	No	Planned date			Yes	No	Planned date
QS 9000					EAQF 94			
ISO 9001/2/3 *					AVSQ 94			
VDA 6.2					ISO 14001			
Customer PPM		TA PPM			Internal PPM		Supplier PPM	
<u>Manufacturing Information</u>			No, implementation date	Yes, Since	Please detail with facts.			
Do you have a cost reduction program?								
Do you have an internal Kaizen or another continuous improvement program?								
Do you have a suppliers partnering program (VE/VA)?								
Do you have a Risk Management Procedure?								
Do you have a adequate process control methods in place?								
Do you measure significant/critical characteristics and control Cpk to 1.33?								
Do you have a Training program in place?								

	Do you have a preventative maintenance program in place?			
	Do you maintain back-up tooling for each part number?			
	Do you have EDI?			

Please list Your primary processes in each of the blocks below. After listing the primary process as the main heading, list the unique process which would be considered as similar to the main process listed. Finally, please list the locations, capacity, and expansion plans as requested.

	<u>Main Process:</u>				
		<u>Unique Process</u>	<u>Current Operational capacity</u>	<u>Current Utilisation Capacity</u>	<u>Expansion Plants</u>
	Location 1				
	Location 2				
	Location 3				
	<u>Main Process:</u>				
		<u>Unique Process</u>	<u>Current Operational capacity</u>	<u>Current Utilisation Capacity</u>	<u>Expansion Plants</u>
	Location 1				
	Location 2				
	Location 3				

	<u>Main Process:</u>				
		<u>Unique Process</u>	<u>Current Operational capacity</u>	<u>Current Utilisation Capacity</u>	<u>Expansion Plants</u>
	Location 1				
	Location 2				
	Location 3				
	<u>Main Process:</u>				
		<u>Unique Process</u>	<u>Current Operational capacity</u>	<u>Current Utilisation Capacity</u>	<u>Expansion Plants</u>
	Location 1				
	Location 2				
	Location 3				
	<u>Main Process:</u>				
		<u>Unique Process</u>	<u>Current Operational capacity</u>	<u>Current Utilisation Capacity</u>	<u>Expansion Plants</u>
	Location 1				
	Location 2				
	Location 3				

	<u>Main Process:</u>				
		<u>Unique Process</u>	<u>Current Operational capacity</u>	<u>Current Utilisation Capacity</u>	<u>Expansion Plants</u>
	Location 1				
	Location 2				
	Location 3				

Labor Contract Detail (for Tenneco North America use only)

	Please complete a separate form for each plant location that supplies to Tenneco.			
	Supplier Name:			
	Plant Name:			
	Address:			
	Phone:			
	Fax:			
	Plant location:			
	Union Affiliation:		Local Number:	
	Current Contract expiration date:			

	New Contract expiration date:			
	Does current Contract have a reopening clause (Y /N)?		Date(s) of reopening clause:	
	Can union strike as a result of this reopening (Y/N)?			
	Has a labor disturbance occurred in the past 10 years? If yes, please explain (strike, slowdown, etc.):			
	Is there a imminent union vote within the next six months (if nonunion)?			
	What is your strike contingency plan?			
<u>Service</u>				
	Have you ever managed a Returnable Container Program? Y / N			
	If yes, who owned the containers?			
	Do you currently have stocking programs with other companies?			
	What is your companies on - time delivery record?			
<u>Outside Service Matrix</u>				
	<u>Company Name</u>	<u>Critical Service(s) Provided</u>	<u>Backup?</u>	

	<u>Engineering Information</u>	<u>No</u>	<u>Yes</u>	<u>Sub-contracted</u>	<u>Name your (main) subcontractor(s)</u>
	Do You have prototype Facilities?			%	
	Do You have adequate Test facilities in-house?			%	
	Do You have Facilities for Gauge calibration in-house?			%	
	Do You have on-site CAD facilities?			%	
	Do You have tool design facilities in house?			%	
	Do You service, repair and/or manufacture your own tools in house? *			%	
	What is capability to send prints electronically?				
	CAD / CAM capability (i.e. Mold Flow, SLA models) What Systems?				
	Is Your testing provider lab accredited?				
	What is Your companies testing capabilities for products quoted?				

	What is Your total lead time for in house tooling?		
	What is Your total lead time for in house prototypes?		
	What is Your total lead time for outside tooling?		
	<u>Submitted by :</u>		
			<u>Signature:</u>
	Print name		
	Title		Date: